

# **Session: Facilitated Workshop - World Café Style**

## **Title:**

Developing Best Practice in Procurement and Case Studies  
for Clients. Developing the new CCG Procurement  
Guidelines  
(to be issued through the CCG in collaboration with MED  
and The Productivity Partnership).

- This guide aims to bring together some of the ideas and language surrounding Procurement and closer supply chain engagement in a simple, accessible form. We hope it will help to improve all round understanding of current industry best practice.
- A successful procurement policy requires ethical sourcing, enables better value to be achieved from construction procurement and encourages the early involvement of the supply chain. An integrated project team collaborates together to achieve the best possible solution in terms of design, buildability, environmental performance and sustainable development.

## What does Procurement & Integration include?

- • Transparency in procurement decision making
- • Selection on best value not lowest cost (i.e. including a quality assessment)
- • Early contractor involvement
- • Integrated and collaborative working principles
- • Use fair payment policies
- • Use risk management principles and processes
- • Non-confrontational mechanisms to manage out disputes
- • Fair employment practices
- • Non-adversarial ways of working
- • Explore whole of life cost and value in procurement decision making
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# The Questions

“At its heart, better procurement and industry integration is about improving efficiency, eliminating waste, raising safety standards and reducing project risk”

1. Best Practise is .....
2. The Blockers are .....
3. Example, ideas and case studies

“This happened because”