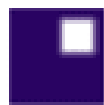


# The New Zealand Construction Clients Group



**Construction  
Clients' Group**  
CONSTRUCTING EXCELLENCE



## Meeting No. 14

when: **Wednesday 24<sup>th</sup> June 2009, 09.15 to 12.30**

where: **Hawkins Construction Limited, Level 3, 44 Victoria Street, Wellington**

theme: **Collaborative Forms of Contract**

### **If “Value” is the driver in a down turning market - what differences can a Collaborative Form of Contract make to achieving more “Value”?**

We need to get the best performance out of our procurement process and construction teams. For procurement we already know that there are no right answers and no global “one size fits all” solution – therefore we need to develop ability to judge, rank and apply appropriate forms of contract – and understand the advantages, as well as consequence, of changes to the traditional procurement routes we use. Specifically we need to move away from procedures that block efficiency and the creation of value.

We will be looking at examples from the clients, practioners and contractors point of view. We also will consider how effective they are, what draw backs they have, the latest overseas experience and where they work best in New Zealand.

**09.15am Welcome & Introduction**, CCG Update by Chair - Joe Hollander.

**09.30am Host Introduction – Hawkins Construction Ltd.**

**09.45am New Engineering Contract (NEC) – Lessons and experiences in New Zealand, (plus Q&A) Gary Miller – Lecturer, University of Auckland + NEC’s New Zealand Representative.**

Gary will take us through the recent updates and the NEC lecture and training tour details – he will also review the NEC User Group and implications and impacts here in New Zealand.

**10.15am Morning Tea**

**10.30am Experience from Industry - Early Contractor Involvement (ECI) & NEC**

**Peter Martineau – Director - Forty 1<sup>o</sup> South Ltd.**

Peter is a well seasoned infrastructure procurement expert and is currently working with NZTA on the SH2 improvement at Dowse to Petone. He will review recent Client experiences in New Zealand and the UK around effective application of EIC and NEC.

**11.00am Recent applications and implications of Collaborative Procurement in New Zealand - Hawkins Construction Ltd.**

**11.45pm Panel Discussion on the Pros and Cons of Collaborative Procurement for New Zealand.**

Outputs will be used to develop the new CCG Client Guideline.

**12.30pm Close and light buffet lunch.**

**Sharing, Learning, Innovating, Together'**

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