

# Annual Organisational Performance Report 2018

## Invitation

Constructing Excellence (CE) is rolling out the Annual Organisational Performance Report (AOPR) tool – the next generation of project and productivity reporting for your organisation.

This represents a real opportunity to understand how well your business delivers projects and programmes – against your own expectations, your peers and the current market.

We now partner with the Building Research Establishment (BRE) in the UK to capture data through new on-line software.

**SMARTSITE KPIs**  
delivered by **bre**

Data collection, use, and reporting have been significantly simplified.

**We are now seeking Organisations  
with projects completed in 2018.**

## Benchmarking

Construction clients such as Auckland Transport, NZTA, NZDF, Christchurch City Council, Wellington City Council, Auckland Council and a range of other Councils are using benchmarking on schemes to drive performance.

There are five key suites of KPIs measured:

1. Time
2. Health & Safety
3. Cost
4. Quality
5. Satisfaction



## Benefits

- proven to drive significant levels of performance improvement and deliver tangible rewards.
- enables contracting and consulting organisations to provide evidence to clients that they are delivering high quality projects on time and budget, safely, and to highly satisfied clients.

### Other tangible benefits include:

- provides a focal point for decision making and improvement, so often performance is lifted across most KPI areas
- Improvement efforts are focused on issues that highlight poorer performance and are critical to success
- Realistic target setting based on national performance data
- For **clients**, benchmarking provides:
  - an assurance that 'Best Value' is being achieved
  - these can be aligned to The Treasury's ICR or other systems.
  - As part of Post Occupancy Evaluation and a Benefits Realisation Programme
- For **suppliers**:
  - profit margin is improved alongside performance
  - differentiation from their competition on performance and non-price attributes
- for **panel and framework contracts** to demonstrate year-on-year improvement, Best Value and Continuous Improvement

## Getting Engaged

**For your own business** – submit sets of up to 10 completed projects to receive your own Annual Organisational Performance Report (AOPR) – confidential, with Quick Wins, Lessons Learnt and an outline Action Report included.

Each organisation receives its own Report and the full suite of data tables for inclusion in their own in-house benchmark reports, along with the Programme handbook, wallchart and presentation materials.

The Report can also be delivered as a short Board or Executive Level presentation – by separate agreement.



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## Aligned to International Benchmarking

The AOPR is aligned to the UK and other countries using the same KPI suite, and data collection has been running since 2004 in New Zealand. The AOPR continues to use the Construction Clients' Group's (CCG) National KPI data which is statistically significant and forms the basis of the National Benchmarking Programme.



The CCG and CE work collaboratively with BRE to bring the Programme to the New Zealand construction industry.

## For each Organisation or Programme:

**\$6k per 10 projects + GST**

## Timelines

Data collection and analysis has begun and will run throughout Q4 2018.

## Contact us at:

For a more detailed discussion please contact:

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021 243 4298

## Investment

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### Commissioning the Report

Please note, your data will not be made available to anyone in its raw format. It will be also used as part of the CCG national data set which does not identify individual project performance. Once commissioned there are two ways of submitting data:

If you already use the NZ Construction Industry KPIs to benchmark your projects, you can supply summary data in any format in which you keep it (e.g. your existing spreadsheets).

**Yes, we have already run organisational project reports with CE. Please send me the link to SMARTSITE KPIs**  
delivered by bre

**Yes, we would like to contribute Data to the 2018 Programme form for a single project. Please contact:**

Name: \_\_\_\_\_ Tel: \_\_\_\_\_

Email: \_\_\_\_\_

More information about the benchmarking process can be found at:

<http://www.constructing.co.nz/Services/Construction-Clients-Group/Benchmarking-Programme>

