

Smarter Procurement for Auckland

Overview of workshop

Sarah Sinclair – Chief Engineer, Auckland Council

Introducing the Procurement Workstream

Steering Group

- Graham Wood – Watercare – Sponsor
- Sarah Sinclair – Auckland Council – Chair
- Tony McCartney & Claire Stewart – Auckland Transport
- Craig Turner - NZTA
- Dirk de Jong – Vector
- Derrick Adams – HEB Construction
- Richard Neate – MWH
- Geoff Mason – Fulton Hogan
- Barry Potter – GHD
- Bruce Porter & Ian Coles – JFC

- Tim Warren – Constructing Excellence NZ

Work in progress

- Feedback from industry – 11 themes on reducing cost and waste
 - 3 areas where we could do something ‘now’
 - Evaluating suppliers
 - Sharing Data
 - Risk-based procurement
 - Workshop to gauge industry engagement and support, gather ideas
-

Workshop format

- Thought provoking speakers
- Workshop format
- Table Conveners
- Attendee contribution
- Report back at the end of the day
- Call to action

Objectives of the day

- identify things to take back to your business.
- identify things we could work on together and map some potential stepping stones
- identify existing documents we could turn into generic industry documents
- confirm industry involvement and engagement in the path ahead

Thought Provoking Speakers

Keynotes

- Dean Kimpton, Auckland Council
- Derrick Adams, IPENZ

Evaluating suppliers

- Warren Ure, Auckland Council
- Andrew Edwards, GHD and Kim Gordon, Contact Energy
- Tim Munro, Watercare
- Jeremy Sole, New Zealand Contractors Federation

Convener

- Sarah Sinclair, Auckland Council

Sharing Data

- Chris Olsen, Roothing New Zealand
- Peter Cunningham, MBIE
- Tim Warren, Constructing Excellence NZ

Risk based procurement

- Craig Turner, NZTA
- Tom Salt, Auckland Transport
- Paul Duffy, Transpower
- Keryn Kliskey, ACENZ

Close

- Graham Wood, Watercare,

Outcomes

- Ideas across the whole procurement process
- Step change ideas across the industry
- Excellent forum for raising awareness and open discussion
- Industry support and interest was overwhelming

Points of interest

- Prequalification
 - Quick win – prequal database demonstration projects
 - Step change – shared prequal
- Non price attributes
 - Good idea – interim interview
 - Step change – standardised criteria and evaluation

Points of interest

- Tender documents
 - Quick win – include project risk register
 - Step change – standardised documents
 - Procurement Process
 - Good idea – use of facilitator, simple and complex timeframes
 - Step change – use risk to determine the procurement route
-

Points of interest

- Evaluation process
 - Quick win – always give tenderer feedback
 - Step change – qualify/ train panel
- Shared data
 - Good idea – geotech database
 - Step change – integrated pipeline planning

Points of interest

- Ongoing role for the procurement group
 - Forum for information exchange
 - Work with industry to develop guidance and tools
 - Leverage point for good practice, including CHCH and elsewhere
 - Skill raising through sharing good ideas

Where next?

- Taking the ideas back to industry – test who is doing and leading in key areas
- Promote the uptake of the good ideas and quick wins
- Determine the appetite for step change, map the way.
- Use existing good practice to develop guidance where there is strong interest

Final points

- Slides and summary available now to attendees
- Summary document being produced
- Testing of who is doing what is about to start!
- More forums next year on topics of interest to industry