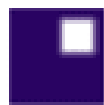


The New Zealand Construction Clients Group



**Construction
Clients' Group**
CONSTRUCTING EXCELLENCE



Meeting No. 35

when: **Wednesday 29th July 2009**, 09.00 Hrs. to 12.30 Hrs.
where: **SKM**, Carlaw Park, 12-16 Nicholls Lane, Parnell, Auckland.
theme: **Collaborative Forms of Contract**

If “Value” is the driver in a down turning market - what differences can a Collaborative Form of Contract make to achieving more “Value”?

We need to get the best performance out of our procurement process and construction teams. For procurement we already know that there are no right answers and no global “one size fits all” solution – therefore we need to develop ability to judge, rank and apply appropriate forms of contract – and understand the advantages, as well as consequence, of changes to the traditional procurement routes we use. Specifically we need to move away from procedures that block efficiency and the creation of value.

We will be looking at examples from the clients, practioners and contractors point of view. We also will consider how effective they are, what draw backs they have, the latest overseas experience and where they work best in New Zealand.

- 09.15am** **Welcome & Introduction**, CCG Update – Doug Ray, Vector (CCG Steering Group).
NZ Client Protocols – Ben Eitelberg, TelecomNZ (CCG Steering Group).
- 09.30am** **Host Introduction – Malcolm Gamet - Section Manager, Project Delivery & Transportation Planning – SKM.**
- 09.45am** **New Engineering Contract (NEC) – Lessons and experiences in New Zealand, (plus Q&A)**
Gary Miller - Lecturer, University of Auckland + NEC’s New Zealand Representative.
Gary will take us through the recent updates and the NEC lecture and training tour details – he will also review the NEC User Group and implications and impacts here in New Zealand.
- 10.15am** **Morning Tea**
- 10.30am** **“Collaboration Unplugged”**
Tim Munro – Director, Infracore Ltd.
Building on three critical success factors – aligned interests, relationship foundations and sustaining the relationship – Tim describes tools and frameworks that will increase infrastructure client’s ability to establish and sustain a collaborative supply chain working together to achieve best value.
- 11.00am** **Recent applications and implications of Collaborative Procurement in New Zealand**
Tony Philips - Hawkins Construction Ltd.
- 11.30am** **Panel Discussion - Pros and Cons of Collaborative Procurement for New Zealand.**
Outputs will be used to develop the new CCG Client Guideline.
- 12.30pm** **Close and light buffet lunch.**

Sharing, Learning, Innovating,

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